Miami Dade Expressway Authority (MDX) Revised Annual Budget <u>Fiscal Year 2019</u>

	FY 2018 APPROVED BUDGET	FY 2019 PROPOSED BUDGET	Y 2018 vs. FY 2019 /ARIANCE
Budget Summary	 	 	
Toll Revenue	\$ 238,238,000	\$ 238,192,000	\$ 46,000
Reserves	 (3,263,534)	 -	 (3,263,534)
	234,974,466	238,192,000	(3,217,534)
Fee & Other Revenues Fee Revenue	6,695,592	11,968,142	5,272,550
Investment Income	5,075,000	6,120,000	1,045,000
Lease Revenues	635,877	651,774	15,897
	 12,406,469	 18,739,916	 6,333,447
Total Revenues	\$ 247,380,935	\$ 256,931,916	\$ 3,115,913
Operating Expenses:			
Operations	\$ 40,531,573	\$ 34,411,373	\$ (6,120,200)
Maintenance	9,099,912	9,280,129	180,217
Administration	 5,958,557	 5,707,107	 (251,450)
OM&A Subtotal	 55,590,043	\$ 49,398,610	 (6,191,433)
Litigation/Contingency	3,015,000	2,500,000	(515,000)
Total Operating Expenses Before Park & Ride	58,605,043	51,898,610	(6,706,433)
Park and Ride Operations	\$ 2,000,000	2,462,369	462,369
Total Operating Expenses	\$ 60,605,043	\$ 54,360,979	\$ (6,244,064)
Net Revenues	\$ 186,775,892	\$ 202,570,937	
Senior Debt Service Principal & Interest	\$ 99,461,672	\$ 101,475,533	
Senior Coverage Ratio	1.88	2.00	
Funding Requirements:			
Required Renewal & Replacement	\$ 87,314,221	\$ 101,095,405	
Non Project Capital	 1,527,000	 920,000	
Total Funding Requirements	\$ 88,841,221	\$ 102,015,405	

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OPERA	ATING EXPENSES		FY 2018 APPROVED BUDGET		FY 2019 PROPOSED BUDGET		VARIANCE	% CHANGE
Α.	OPERATIONS							
	(i) Toll Operations							
	Toll Operations-Lanes & Back Office							
	Toll-by-Plate Billings Provider	\$	8,385,426	\$	670,000	\$	(7,715,426)	-92.0%
	Customer Service Support		475,000		234,587		(240,413)	-50.6%
	Toll-by-Plate Postage		1,254,947		91,000		(1,163,947)	-92.7%
	Image Review Software and Staffing		1,862,883		1,575,939		(286,944)	-15.4%
	In-Lane Software/Hardware Maintenance & Support		4,306,053		3,277,359		(1,028,694)	-23.9%
	Toll Information Technology Systems Support & Operations		620,631		597,506		(23,125)	-3.7%
	Utilities		182,757		164,835		(17,922)	-9.8%
	Traffic and Revenue Studies		130,000		180,000		50,000	38.5%
	Toll Operations Support Services		100,000		181,945		81,945	81.9%
	Other Toll Operations Expenses	<u> </u>	35,890		14,525		(21,365)	-59.5%
		\$	17,353,587	Ş	6,987,696	Ş	(10,365,891)	-59.7%
	Toll Operations-CCSS							
	FDOT, Toll Operations (SunPass/CCSS Charges)	\$	13,031,235	\$	17,407,193	\$	4,375,958	33.6%
	FDOT, Toll Operations (SunPass Transponder Subsidy)		1,772,187		1,734,317		(37,870)	-2.1%
		\$	14,803,422	\$	19,141,510	\$	4,338,088	29.3%
	Total Toll Operations	\$	32,157,009	\$	26,129,206	\$	(6,027,803)	-18.7%
	(ii) Roadway Operations							
	Roadway Operations							
	Traffic Management Center Expenses	\$	1,056,048	\$	989,507	\$	(66,541)	-6.3%
	Service Patrols & RISC		2,555,000		2,570,000		15,000	0.6%
	Roadway Lighting		430,000		428,363		(1,637)	-0.4%
	NPDES Permits		45,000		35,000		(10,000)	-22.2%
	Roadway Operations Support Services		883,883		947,140		63,257	7.2%
	Intelligent Transportation Systems Expenses		112,200		136,630		24,430	21.8%
		\$	5,082,131	\$	5,106,640	\$	24,509	0.5%
	FDOT, Roadway Operations (System Insurance)	\$	862,530	\$	906,645	\$	44,115	5.1%
	Total Roadway Operations	\$	5,944,661	\$	6,013,285	\$	68,624	1.2%

			FY 2018 APPROVED BUDGET		FY 2019 PROPOSED BUDGET		VARIANCE	% CHANGE
(iii)	Operations-Public Outreach							
	Customer Rewards Program Support	\$	100,000	\$	-	\$	(100,000)	-100.0%
	Customer Rewards Program		100,000		20,000		(80,000)	-80.0%
	Public Relations Services		100,000		100,000		-	0.0%
	Market Research		75,000		75,000		-	0.0%
	MDX Website Content		50,000		50,000		-	0.0%
	Media Production		50,000		30,000		(20,000)	-40.0%
	Media Campaign Placement		250,000		250,000		-	0.0%
	Print/Collateral/Products		35,000		15,000		(20,000)	-57.1%
	Community Outreach Sponsorships		30,000		30,000		-	0.0%
	Community Outreach Support		150,000		150,000		-	0.0%
	SunPass Direct Program		5,000		-		(5,000)	-100.0%
	Total Operations Public Outreach	\$	945,000	\$	720,000	\$	(225,000)	-23.8%
(iv)	Operations-Internal Staff							
()	Employee Salaries	\$	1,023,455	Ś	1,049,083	Ś	25,628	2.5%
	Employee Taxes & Benefits	Ŷ	367,681	Ŷ	383,508	Ŷ	15,827	4.3%
	Workers Compensation		22,159		23,115		956	4.3%
	Field Equipment Expense		16,870		16,205		(665)	-3.9%
	Vehicle Operation & Maintenance		22,285		30,200		7,915	-3. <i>9%</i> 35.5%
	Training/Memberships/Travel/Conference Fees		25,834		35,307		9,473	35.5 <i>%</i> 36.7%
			-		-		-	
	Software Maintenance & Support Total Operations Interal Staff	\$	6,619 1,484,903	ć	11,464 1,548,882	ć	4,846 63,980	73.2% 4.3%
	Total Operations interal stan	Ş	1,404,905	Ş	1,540,002	Ş	03,980	4.3%
	Total Operations	\$	40,531,573	\$	34,411,373	\$	(6,120,200)	-15.19
MAIN	TENANCE							
(i)	Maintenance							
	Roadway & Facility Maintenance Services	\$	5,794,400	\$	5,922,095	\$	127,695	2.2%
	Periodic Maintenance & Enhanced Safety Improvements		1,820,000		1,697,500		(122,500)	-6.7%
	Intelligent Transportation Systems Maintenance		100,000		30,000		(70,000)	-70.0%
	Maintenance Support Services		628,631		890,000		261,369	41.6%
					446,929		(26,023)	-5.5%
	Structural Inspections		472,952		110,525			
		\$	472,952 8,815,983	\$	8,986,524	\$	170,541	1.9%
(ii)	Maintenance-Internal Staff		8,815,983		8,986,524			
(ii)	Maintenance-Internal Staff Employee Salaries	\$ \$	8,815,983 197,850		8,986,524 205,973		8,123	4.1%
(ii)	Maintenance-Internal Staff Employee Salaries Employee Taxes & Benefits		8,815,983 197,850 58,161		8,986,524 205,973 62,063		8,123 3,902	4.1% 6.7%
(ii)	Maintenance-Internal Staff Employee Salaries Employee Taxes & Benefits Workers Compensation		8,815,983 197,850 58,161 729		8,986,524 205,973 62,063 775		8,123	4.1% 6.7% 6.3%
(ii)	Maintenance-Internal Staff Employee Salaries Employee Taxes & Benefits Workers Compensation Vehicle Operation & Maintenance		8,815,983 197,850 58,161 729 5,110		8,986,524 205,973 62,063 775 10,225		8,123 3,902	4.1% 6.7% 6.3% 100.1%
(ii)	Maintenance-Internal Staff Employee Salaries Employee Taxes & Benefits Workers Compensation Vehicle Operation & Maintenance Field Equipment Expense		8,815,983 197,850 58,161 729 5,110 2,360		8,986,524 205,973 62,063 775 10,225 2,315		8,123 3,902 46	4.1% 6.7% 6.3%
(ii)	Maintenance-Internal Staff Employee Salaries Employee Taxes & Benefits Workers Compensation Vehicle Operation & Maintenance Field Equipment Expense Training/Memberships/Travel/Conference Fees		8,815,983 197,850 58,161 729 5,110 2,360 2,000		8,986,524 205,973 62,063 775 10,225 2,315 2,000		8,123 3,902 46 5,115 (45)	4.1% 6.7% 6.3% 100.1% -1.9% 0.0%
(ii)	Maintenance-Internal Staff Employee Salaries Employee Taxes & Benefits Workers Compensation Vehicle Operation & Maintenance Field Equipment Expense	\$	8,815,983 197,850 58,161 729 5,110 2,360 2,000 17,718	\$	8,986,524 205,973 62,063 775 10,225 2,315 2,000 10,255	\$	8,123 3,902 46 5,115 (45) - (7,463)	4.1% 6.7% 6.3% 100.1% -1.9% 0.0% -42.1%
(ii)	Maintenance-Internal Staff Employee Salaries Employee Taxes & Benefits Workers Compensation Vehicle Operation & Maintenance Field Equipment Expense Training/Memberships/Travel/Conference Fees		8,815,983 197,850 58,161 729 5,110 2,360 2,000	\$	8,986,524 205,973 62,063 775 10,225 2,315 2,000	\$	8,123 3,902 46 5,115 (45)	4.1% 6.7% 6.3% 100.1% -1.9% 0.0%

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			FY 2018 APPROVED BUDGET	FY 2019 PROPOSED BUDGET	VARIANCE	% CHANGE
C.	AD	MINISTRATION				
	(i)	Salaries, Taxes & Benefits				
	()	Employee Salaries	\$ 2,916,927	\$ 2,720,864	\$ (196,063)	-6.7%
		Employee Taxes & Benefits	989,163	946,939	(42,224)	-4.3%
		Internship Program	4,000	4,000	-	0.0%
		Outside Personnel Services	5,000	5,000	-	0.0%
		Total Salaries, Taxes & Benefits	\$ 3,915,090	\$ 3,676,803	\$ (238,287)	-6.1%
	(ii)	Professional Services				
		General Engineering Consultant Support Services	\$ 444,308	\$ 352,500	\$ (91,808)	-20.7%
		Annual Audit & Support Services	110,000	109,200	(800)	-0.7%
		Financial & Investment Advisor Services	218,112	185,000	(33,112)	-15.2%
		Legal Services	233,000	231,000	(2,000)	-0.9%
		State & Local Advocacy Consultants	50,000	60,000	10,000	20.0%
		Employee Benefits Consultant	-	25,000	25,000	N/A
		Industry & Community Memberships	50,000	50,000	-	0.0%
		Total Professional Services	\$ 1,105,420	\$ 1,012,700	\$ (92,720)	-8.4%
	(iii)	Office Administration				
		Headquarters Expenses & Utilities	\$ 117,665	\$ 117,760	\$ 95	0.1%
		Headquarters Janitorial/Repairs	112,132	112,132	-	0.0%
		Headquarters Supplies, Postage & Document Storage	53,220	44,925	(8,295)	-15.6%
		Headquarters Vehicle Operation & Maintenance	5,700	2,725	(2,975)	-52.2%
		Advertisement of Procurement & Public Notices	22,750	27,700	4,950	21.8%
		Insurance Costs	68,154	80,070	11,916	17.5%
		Industry Continuing Education/Travel/Conference Rag Fees	78,540	69,665	(8,875)	-11.3%
		Memberships & Training	31,650	26,352	(5,298)	-16.7%
		Headquarters Information Technology	287,216	392,825	105,608	36.8%
		Total Office Administration	\$ 777,027	\$ 874,154	\$ 97,126	12.5%
	(iv)	Small & Local Business Outreach	\$ 70,000	\$ 50,000	\$ (20,000)	-28.6%
	(v)	Treasury & Bond Administration	\$ 91,020	\$ 93,450	\$ 2,430	2.7%
		Total Administration	\$ 5,958,557	\$ 5,707,107	\$ (251,451)	-4.2%
		OPERATING EXPENSES BEFORE CONTINGENCY & LITIGATION	\$ 55,590,043	\$ 49,398,610	\$ (6,191,433)	-11.1%
D.	со	NTINGENCY & LITIGATION				
		Contingency	\$ 515,000	\$ 500,000	\$ (15,000)	-2.9%
		Litigation	 2,500,000	 2,000,000	 (500,000)	-20.0%
		Total Contingency & Litigation	\$ 3,015,000	\$ 2,500,000	\$ (515,000)	-17.1%
		OPERATING EXPENSES BEFORE PARK & RIDE	\$ 58,605,043	\$ 51,898,610	\$ (6,706,433)	-11.4%

			FY 2018 APPROVED BUDGET	FY 2019 PROPOSED BUDGET	VARIANCE	% CHANGE
	Ε.	OPERATIONS-PARK & RIDE				
		Private Mobility Service	\$ 2,000,000	\$ 1,050,000	\$ (950,000)	-47.5%
		Park & Ride Facility Maintenance	-	300,000	300,000	N/A
		Park & Ride Security Services	-	450,000	450,000	N/A
		Park & Ride Utilities	-	134,189	134,189	N/A
		Park & Ride Information Technology	-	81,680	81,680	N/A
		Park & Ride Insurance	-	41,500	41,500	N/A
		Park & Ride Public Outreach	-	200,000	200,000	N/A
		Park & Ride Support Services	-	200,000	200,000	N/A
		Park & Ride Other Expenses	 -	5,000	5,000	N/A
		Total Operations-Park & Ride	\$ 2,000,000	\$ 2,462,369	\$ 462,369	23.1%
		TOTAL OPERATING EXPENSES	\$ 60,605,043	\$ 54,360,979	\$ (6,244,064)	-10.3%
2.	DEBT S	ERVICE Senior Debt - Toll System Revenue & Revenue Refunding Bonds				
		Interest Expense				
		Series 2005 Interest	\$ 4,383,600	\$ 4,407,361	\$ 23,761	0.5%
		Series 2010A Interest	18,005,206	17,661,806	(343,400)	-1.9%
		Series 2013A Interest	12,652,375	11,992,875	(659,500)	-5.2%
		Series 2013B Interest	3,737,500	3,737,500	-	0.0%
		Series 2014A Interest	15,572,491	15,572,491	-	0.0%
		Series 2014B Interest	12,734,500	12,502,500	(232,000)	-1.8%
		Series 2016A Interest	 4,791,000	4,791,000	-	0.0%
		Total Senior Debt Interest Expense	\$ 71,876,672	\$ 70,665,533	\$ (1,211,139)	-1.7%
		Principal Payments				
		Series 2005 Principal Payment	\$ 1,170,000	\$ 1,170,000	\$ -	0.0%
		Series 2010A Principal Payment	8,585,000	15,065,000	6,480,000	75.5%
		Series 2013A Principal Payment	13,190,000	9,845,000	(3,345,000)	-25.4%
		Series 2014B Principal Payment	 4,640,000	4,730,000	90,000	1.9%
		Total Senior Debt Principal Payments	\$ 27,585,000	\$ 30,810,000	\$ 3,225,000	11.7%
		Total Senior Debt	\$ 99,461,672	\$ 101,475,533	\$ 2,013,861	2.0%
		TOTAL DEBT SERVICE	\$ 99,461,672	\$ 101,475,533	\$ 2,013,861	2.0%
3.	CAPITA	AL (NON-WORK PROGRAM) EXPENDITURES				
		HQ- Improvements	\$ 150,000	\$ 80,000	\$ (70,000)	-46.7%
		HQ- Audio Visual	150,000	195,000	45,000	30.0%
		HQ-Network Infrastructure	200,000	140,000	(60,000)	-30.0%
		Toll-ITS Facility Improvements	317,000	50,000	(267,000)	-84.2%
		Tolls-Network Infrastructure	200,000	220,000	20,000	10.0%
		ITS Infrastructure	30,000	25,000	(5,000)	-16.7%
		Other Roadway Assets	30,000	10,000	(20,000)	-66.7%
		Lease Property Improvements	 450,000	200,000	(250,000)	-55.6%
		TOTAL CAPITAL EXPENDITURES	\$ 1,527,000	\$ 920,000	\$ (607,000)	-39.8%
		TOTAL ANNUAL BUDGET	\$ 161,593,714	\$ 156,756,511	\$ (4,837,203)	-3.0%